

**Marshville ABC Board  
Marshville, North Carolina  
For the years ended  
June 30, 2020 and 2019**

**Independent Auditor's Report  
Financial Statements  
And  
Information Accompanying the  
Financial Statements**

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# *EDDIE CARRICK, CPA, PC*

Certified Public Accountant

## INDEPENDENT AUDITOR'S REPORT

Board of Directors  
Marshville ABC Board  
Marshville, North Carolina

### **Report on the Financial Statements**

I have audited the accompanying financial statements of the Marshville ABC Board, a component unit of the Town of Marshville, North Carolina, which are comprised of the Statement of Financial Position as of June 30, 2020 and 2019, and the related Statements of Revenue, Expenses and changes in Net Position and cash flows for the years then ended, and the related notes to the financial statements.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

My responsibility is to express opinions on these financial statements based on my audit. I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinions.

### ***Opinions***

In my opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the Marshville ABC Board, as of June 30, 2020 and 2019, and the respective changes in financial position cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## **Other Matters**

### *Required Supplementary Information*

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 3-5 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. I have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to my inquiries, the basic financial statements, and other knowledge I obtained during my audit of the basic financial statements. I do not express an opinion or provide any assurance on the information because the limited procedures do not provide me with sufficient evidence to express an opinion or provide any assurance.

### *Other Information*

My audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Marshville ABC Board financial statements. The Schedule of Store Expenses, Administrative Expenses and Revenues and Expenditures – Budget and Actual are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The Schedule of Store Expenses, Administrative Expenses and Revenues and Expenditures – Budget and Actual are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In my opinion, The Schedule of Store Expenses, Administrative Expenses and Revenues and Expenditures – Budget and Actual are fairly stated in all material respects in relation to the basic financial statements as a whole.

## **Emphasis of Matter**

As discussed in Note XIII to the financial statements, In January 2020, the World Health Organization has declared COVID-19 to constitute a "Public Health Emergency of International Concern." Given the uncertainty of the situation, the duration of any business disruption and related financial impact cannot be reasonably estimated at this time. My opinion is not modified with respect to this matter

Eddie Carrick, CPA



Lexington, North Carolina

September 25, 2020

# **Marshville ABC Board**

## **A component unit of the Town of Marshville**

This section of Marshville ABC Board's financial report represents our discussion and analysis of the financial performance of Marshville ABC Board (the Board) for the year ended June 30, 2020. This information should be read in conjunction with the audited financial statements included in this report.

### ***Financial Highlights***

- The Board opened its first store in November 2018.
- The Board had a net profit of \$34,310 for the year ending June 30, 2020

### ***Overview of the Financial Statements***

The audited financial statements of Marshville ABC Board consist of three components. They are as follows:

- *Management's Discussion and Analysis*
- *Basic Financial Statements*
- *Additional Information Required by ABC Commission*

The *Basic Financial Statements* are prepared using the full accrual basis of accounting. They consist of three statements. The first statement is the **Statement of Net Position**. Assets and liabilities are classified between current and long-term. This statement provides a summary of the Board's investment in assets and obligations to creditors. Liquidity and financial flexibility can be evaluated using the information contained in this statement.

The next statement is the **Statement of Revenues, Expenses, and Changes in Net Position**. This statement is used in evaluating whether the Board has recovered all of its costs through sales. Its information is used in determining credit worthiness.

The final required statement is the **Statement of Cash Flows**. This statement reports cash inflows and outflows in the following categories: operating, investing, and financing activities. Based on this data, the user can determine the sources of cash, the uses of cash, and the change in cash.

### ***Overview of the Financial Statements (Continued)***

The notes to the financial statements provide more detailed information and should be read in conjunction with the statements.

The ABC Commission requires some schedules in addition to the information required by generally accepted accounting principles. They include a **Schedule of Store Expenses**, a **Schedule of Administrative Expenses**, and a **Budget and Actual Reconciliation**.

#### ***Financial Analysis of Marshville ABC Board***

Net position is an indicator of the fiscal health of the Board. Liabilities and deferred inflows exceeded assets and deferred outflows by \$30,652 in 2020. The largest component of net position was the investment in capital assets. It was 100.00% of the total positive net position for 2020.

Following is a summary of the Statements of Net Position:

**Table 1**  
**Condensed Statement of Net Position**

Current assets	\$ 141,697
Non-current assets	70,618
Total assets	212,315
Current liabilities	130,280
Non-current liabilities	112,687
Total liabilities	242,967
Net investment in capital assets	68,618
Unrestricted net position	(99,270)
Total net position	(30,652)

Following is a summary of the changes in net position:

**Table 2**  
**Condensed Statement of Revenues, Expenses, and Changes in Net Position**

Operating revenues	\$ 1,042,423
Less: taxes on gross sales	234,940
Net sales	807,484
Cost of sales	555,875
Gross profit	251,609
Less: operating expenses	206,404
Income from operations	45,205
Non-operating revenues and expenses	(10,895)
Change in net position before distributions	34,310
Distributions	-
Change in net position before distributions	34,310
Net position - beginning	(64,962)
Net position - ending	(30,652)

## *Financial Analysis of Marshville ABC Board (continued)*

Following is a breakdown of sales by source:

	<u>6/30/2020</u>
Retail liquor sales	\$ 1,038,546
Mixed beverage sales	3,877
Retail wine sales	<u>-</u>
Total sales	<u>\$ 1,042,423</u>

### **Capital Assets**

Investment in capital assets as of June 30, 2020 totals \$68,618 (net of accumulated depreciation).

**Table 3**  
**Capital Assets**  
**(net of depreciation)**

Furniture and equipment	\$ 34,572
Leasehold improvements	<u>34,046</u>
Total	<u>\$ 68,618</u>

Additional information on the Board's capital assets can be found in Note I.G.4 of the basic financial statements.

### **Debt Administration**

The largest component of debt is notes payable

**Table 4**  
**Long-term debt**

Notes payable	<u>\$ 151,060</u>
---------------	-------------------

The Board incurred debt of \$200,000 with First Citizens Bank, interest rate of 5.65%, 60 monthly payments of \$3,841.

The Board also established a line of credit with First Citizens Bank of \$49,000. The outstanding balance at June 30, 2020 was \$19,999.

### **Economic Factors**

The financials represent the first full year of operations. Sales exceeded budget by 116%.

### **Requests for Information**

This report is intended to provide a summary of the financial condition of Marshville ABC Board. Questions or requests for additional information should be addressed to:

Stephanie Baumer  
Marshville ABC Board  
201 W Main Street  
Marshville, NC 28103

**Marshville ABC Board**  
**(A component unit of the Town of Marshville)**  
**Statement of Net Position**  
**For the Years Ended June 30, 2020 and 2019**

	<u>2020</u>	<u>2019</u>
<b>ASSETS</b>		
Current Assets		
Cash and cash equivalents	\$ 15,475	\$ 19,831
Accounts receivable	-	100
Inventories	122,992	92,037
Prepaid expenses	3,230	4,058
Total Current Assets	<u>141,697</u>	<u>116,026</u>
Non-current Assets		
Property plan and equipment (net of accumulated depreciation)		
Total Net Amount	68,618	70,763
Deposits	2,000	2,000
Total Non-current Assets	<u>70,618</u>	<u>72,763</u>
Total Assets	<u>212,315</u>	<u>188,789</u>
<b>DEFERRED OUTFLOWS OF RESOURCES</b>		
None	<u>-</u>	<u>-</u>
<b>LIABILITIES</b>		
Current Liabilities		
Line of credit	19,999	-
Current portion of long-term debt	38,373	36,218
Accounts payable	40,759	46,889
Taxes payable	31,149	19,525
Total Current Liabilities	<u>130,280</u>	<u>102,632</u>
Non-current Liabilities		
Note payable less current maturities	112,687	151,119
	<u>112,687</u>	<u>151,119</u>
Total Liabilities	<u>242,967</u>	<u>253,751</u>
<b>DEFERRED INFLOWS OF RESOURCES</b>		
None	<u>-</u>	<u>-</u>
<b>NET POSITION</b>		
Net Investment in Capital Assets	68,618	70,763
Unrestricted	(99,270)	(135,725)
Total Net Position	<u>\$ (30,652)</u>	<u>\$ (64,962)</u>

The accompanying notes are an integral part of the financial statements

**Marshville ABC Board**  
**(A component unit of the Town of Marshville)**  
**Statement of Revenues, Expenses and Changes in Net Position**  
**For the Years Ended June 30, 2020 and 2019**

	<u>2020</u>	<u>2019</u>
<b><u>Operating Revenues</u></b>		
Liquor Sales - Regular	\$ 1,038,546	\$ 456,646
Mixed Beverage Sales	3,877	2,081
Wine Sales	-	-
Total Gross Sales	<u>1,042,423</u>	<u>458,727</u>
<b><u>Deduct Taxes on Gross Sales</u></b>		
State Excise Tax	230,558	101,357
Mixed Beverage Tax (Dept of Revenue)	521	294
Mixed Beverage Tax (DHHS)	52	29
Rehabilitaion Tax	3,809	1,851
Wine Sales Tax	-	-
Total Taxes	<u>234,940</u>	<u>103,531</u>
<b><u>Net Sales</u></b>	<u>807,483</u>	<u>355,196</u>
<b><u>Deduct Cost of Sales</u></b>		
Cost of Liquor Sold	555,875	248,250
Cost of Wine Sold	-	-
	<u>555,875</u>	<u>248,250</u>
<b><u>Gross Profit on Sales</u></b>	<u>251,608</u>	<u>106,946</u>
<b><u>Deduct Operating Expenses</u></b>		
Store Expenses	176,582	135,851
Warehouse and Delivery Expenses	-	-
Administrative Expenses	23,301	24,502
Depreciation Expense	6,521	3,784
Total Operating Expenses	<u>206,404</u>	<u>164,137</u>
<b><u>Income From Operations</u></b>	<u>45,204</u>	<u>(57,191)</u>

The accompanying notes are an integral part of the financial statements

Marshville ABC Board  
(A component unit of the Town of Marshville)  
Statement of Revenues, Expenses and Changes in Net Position  
For the Years Ended June 30, 2020 and 2019

	<u>2020</u>	<u>2019</u>
<b><u>Non-operating Revenues and Expenses</u></b>		
Interest Income	-	-
Other Income	-	-
Other Expenses - Interest paid	<u>(10,895)</u>	<u>(7,771)</u>
Total Non-Operating Revenues (Expenses)	<u>(10,895)</u>	<u>(7,771)</u>
<b><u>Change in Net Position Before Distributions</u></b>	<u>34,309</u>	<u>(64,962)</u>
Ded Law Enforcement	-	-
Alcohol Education	<u>-</u>	<u>-</u>
	<u>-</u>	<u>-</u>
<b><u>Change in Net Position Before Profit Distributions</u></b>	<u>34,309</u>	<u>(64,962)</u>
<b><u>Profit Distributions</u></b>		
Town of Marshville	-	-
Union County	<u>-</u>	<u>-</u>
Total Profit Distributions	<u>-</u>	<u>-</u>
<b><u>Change in Net Position</u></b>	<u>34,309</u>	<u>(64,962)</u>
<b><u>Net Position, Beginning of Year</u></b>	<u>(64,962)</u>	<u>-</u>
<b><u>Net Position, End of Year</u></b>	<u>\$ (30,653)</u>	<u>\$ (64,962)</u>

The accompanying notes are an integral part of the financial statements

**Marshville ABC Board**  
**(A component unit of the Town of Marshville)**  
**Statement of Cash Flows**  
**For the Years Ended June 30, 2020 and 2019**

	<u>2020</u>	<u>2019</u>
<b>Cash flows from operating activities:</b>		
Cash received from customers	\$ 1,041,951	\$ 458,627
Payments for inventory costs	(592,960)	(316,754)
Payments for operating expenses	(199,055)	(141,054)
Taxes paid	(222,743)	(84,007)
Other operating expenses	-	-
	<hr/>	<hr/>
Net cash provided (used) by operating activities	27,193	(83,188)
	<hr/>	<hr/>
<b>Cash flows from capital and related financing activities:</b>		
Acquisition of capital assets	(4,376)	(74,547)
Proceeds from long-term loans	19,999	200,000
Deposits for rental real estate	-	(2,000)
Principal paid on loan maturities	(36,277)	(12,663)
Interest paid on loans	(10,895)	(7,771)
	<hr/>	<hr/>
Net cash provided (used) by capital and related financing activities	(31,549)	103,019
	<hr/>	<hr/>
<b>Cash flows from non-capital financing activities:</b>		
Laws enforcement distributions	-	-
Alcohol education distributions	-	-
Profit distribution to primary government	-	-
	<hr/>	<hr/>
Net cash provided (used) by non-capital and financing activities	-	-
	<hr/>	<hr/>
<b>Cash flows from investing activities:</b>		
Investment earned on investments	-	-
	<hr/>	<hr/>
Net cash provided (used) by investing activities	-	-
	<hr/>	<hr/>
Net increase (decrease) in cash and cash equivalents	(4,356)	19,831
Cash and cash equivalents, beginning of year	19,831	-
	<hr/>	<hr/>
Cash and cash equivalents, end of year	<u>\$ 15,475</u>	<u>\$ 19,831</u>

The accompanying notes are an integral part of the financial statements

Marshville ABC Board  
(A component unit of the Town of Marshville)  
Statement of Cash Flows  
For the Years Ended June 30, 2020 and 2019

	<u>2020</u>	<u>2019</u>
Reconciliation of income from operations to net cash provided (used) by operating activities:		
Income (loss) from operations	\$ 45,205	\$ (57,191)
Adjustments to reconcile income from operations to net cash provided (used) by operating activities:		
Depreciation	6,521	3,784
Change in assets and liabilities		
(Increase) decrease in accounts receivable	100	(100)
(Increase) decrease in inventory	(30,955)	(92,037)
(Increase) decrease in prepaid expenses	828	(4,058)
Increase (decrease) in accounts payable	5,494	66,414
Total adjustments	(18,012)	(25,997)
Net cash provided (used) by operating activities	<u>\$ 27,193</u>	<u>\$ (83,188)</u>
Non-cash investing financing activities		
None		

The accompanying notes are an integral part of the financial statements

**MARSHVILLE ABC BOARD**  
**(A Component Unit of the Town of Marshville)**  
**NOTES TO FINANCIAL STATEMENTS**  
**As of and for the Year Ended June 30, 2020**

I. Summary of Significant Accounting Policies:

A. Principles Used in Determining the Scope of the Entity for Financial Reporting:

Marshville ABC Board, a component unit of the Town of Marshville, North Carolina (the Town), is a corporate body with powers outlined by General Statutes [Chapter 1SB-70 I]. The Town's governing body appoints the Board.

Marshville ABC Board is required by State Statute to distribute its surpluses to the General Fund of the Town, which represents a financial benefit to the Town. Therefore, Marshville ABC Board is reported as a discretely presented component unit in the Town's financial statements.

B. Organizational History:

Marshville ABC Board (the Board) was organized and implemented by a Town-wide election held November 5, 2013. The Town Council appointed three individuals to serve on the Board with terms of three years.

The Board, as provided by North Carolina Alcoholic Beverage Control laws, operates one liquor store and, through its law enforcement division, investigates violations of such laws. North Carolina General Statute [18B-805(c)(2)(3)] requires that the Board expend at least 5% of profits for law enforcement and at least 7% of the same profits for alcohol education and rehabilitation purposes.

C. Basis of Presentation:

All activities of the Board are accounted for within a single proprietary (enterprise) fund. Proprietary funds are used to account for operations that are (a) financed and operated in a manner similar to private business enterprises where the intent of the governing body is that the cost of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges; or (b) where the governing body has decided that periodic determination of revenues earned, expenses incurred, and/or the change in net position is appropriate for capital maintenance, public policy, management control, accountability, or other purposes.

D. Basis of Accounting:

The financial statements have been prepared using the accrual basis of accounting. All sales are made by cash, check, debit or credit card and recorded at the time of sale. Other revenues are recorded when earned. Expenses are recognized when incurred.

E. Use of Estimates:

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the statements of net position, and the reported amounts of revenues and expenses during the reporting period. Estimates are used to determine depreciation expense, the allowance for doubtful accounts, and certain claims and judgment liabilities, among other accounts. Actual results may differ from those estimates.

**MARSHVILLE ABC BOARD**  
**(A Component Unit of the Town of Marshville)**

**NOTES TO FINANCIAL STATEMENTS**

I. Summary of Significant Accounting Policies (Continued):

F. Pensions:

The Board has not elected to be part of the Local Government Employees' Retirement System (LGERS) as of June 30, 2020.

G. Assets, Liabilities, and Net Position:

I. Deposits:

All deposits of the Board are made in Board-designated official depositories and are collateralized as required by State law [G. S. 159-31]. The Board may designate, as an official depository, any bank or savings association whose principal office is located in North Carolina. Also, the Board may establish Time deposit accounts such as NOW and SuperNOW accounts, money market accounts, and certificates of deposit.

All of the Board's deposits are insured or collateralized by using the Pooling Method. Under the Pooling Method, which is a collateral pool, all uninsured deposits are collateralized with securities held by the State Treasurer's agent in the name of the State Treasurer. Since the State Treasurer is acting in a fiduciary capacity for the Board, these deposits are considered to be held by the Board's agent in the Board's name. The amount of the pledged collateral is based on an approved averaging method for noninterest-bearing deposits and the actual current balance for interest-bearing deposits. Depositories using the Pooling Method report to the State Treasurer the adequacy of their pooled collateral covering uninsured deposits. The State Treasurer does not confirm this information with the Board or the escrow agent. Because of the inability to measure the exact amount of collateral pledged for the Board under the Pooling Method, the potential exists for under-collateralization, and this risk may increase in periods of high cash flows. However, the State Treasurer of North Carolina enforces strict standards of financial stability for each depository that collateralizes public deposits under the Pooling Method.

At June 30, 2020, the Board's deposits had a carrying amount of \$14,074 and a bank balance of \$38,006. All of the bank balance was covered by Federal Depository insurance. The Board had change funds of \$1,400.

2. Cash and Cash Equivalents:

For purposes of the statements of cash flows, the Board considers all highly liquid investments (including restricted assets) with a maturity of three months or less when purchased to be cash equivalents.

**MARSHVILLE ABC BOARD**  
(A Component Unit of the Town of Marshville)

**NOTES TO FINANCIAL STATEMENTS**

I. Summary of Significant Accounting Policies (Continued):

G. Assets, Liabilities, and Net Position (Continued):

3. Inventory:

Inventory is valued at the lower of cost (FIFO) or net realizable value.

4. Capital Assets:

Capital asset activity for the year ended June 30, 2020 was as follows:

	Beginning balance	Increases	Decreases	Ending balance
<b>Capital assets being depreciated:</b>				
Leasehold improvements	\$ 35,140	\$ -	\$ -	\$ 35,140
Equipment	39,407	4,376	-	43,783
	<u>74,547</u>	<u>4,376</u>	<u>-</u>	<u>78,923</u>
<b>Less, accumulated depreciation for:</b>				
Leasehold improvements	1,436	2,534	-	3,970
Equipment	2,348	3,987	-	6,335
	<u>3,784</u>	<u>6,521</u>	<u>-</u>	<u>10,305</u>
<b>Capital assets, net</b>	<u>\$ 70,763</u>	<u>\$ (2,145)</u>	<u>\$ -</u>	<u>\$ 68,618</u>

Capital assets are depreciated using the straight-line method over the following estimated useful lives:

<u>Asset Class</u>	<u>Estimated Useful Lives</u>
Buildings	31.5
Building improvements	10 - 15
Land improvements	15
Furniture and equipment	5 - 10

**MARSHVILLE ABC BOARD**  
**(A Component Unit of the Town of Marshville)**

**NOTES TO FINANCIAL STATEMENTS**

Summary of Significant Accounting Policies (Continued):

5. Debt Administration:

The Board incurred debt of \$200,000 with First Citizens Bank, interest rate of 5.65%, 60 monthly payments of \$3,841.

The balance at June 30, 2020 was \$151,060.

Future maturities are as follows:

2021	\$38,373
2022	40,657
2023	43,507
2024	28,523

The Board established a line of credit with First Citizens Bank of \$49,000. Payments are interest only. The line is renewable annually and is due September 24, 2020. The outstanding balance at June 30, 2020 was \$19,999.

G. Assets, Liabilities, and Net Position (Continued):

II. Net Position:

Net position consists of the following:

- A. Net investment in capital assets - This component of net position consists of capital assets, including any restricted capital assets, net of accumulated depreciation and reduced by the outstanding balances of any borrowings that are attributable to the acquisition, construction, or improvement of those assets. If there are significant unspent related debt proceeds at year-end, the portion of the debt attributable to the unspent proceeds is not included in the calculation of investment in capital assets, net of related debt. Rather, that portion of the debt is included in the same net position component as the unspent proceeds.
- B. Restricted for law enforcement - This applies only when the ABC board employs its own ABC officer.
- C. Restricted for capital improvements - State law [G.S. 18B-805(d)] requires approval of the appointing authority to establish this fund, outside of working capital, for specific capital improvements.
- D. Restricted for working capital - North Carolina Alcoholic Beverage Control Commission Rule [.0902] defines working capital as the total of cash, investments, and inventory less all unsecured liabilities. An ABC board shall set its working capital requirements at not less than two weeks' average gross sales of the last fiscal year or greater than four months' average gross sales of the last fiscal year. Average gross sales means gross receipts from the sale of alcoholic beverages less distributions required by State law [G. S. 18B-805(b), (2), (3), and (4)].
- E. Unrestricted net position - This component of net position consists of net position that does not meet the definition of *restricted* or *net investment in capital assets*.

I. Stewardship, Compliance, and Accountability:

A. Noncompliance with North Carolina General Statutes:

The Board over expended its budget in violation of NC General Statutes. Procedures have been put in place to prevent this in the future.

**MARSHVILLE ABC BOARD**  
**(A Component Unit of the Town of Marshville)**

**NOTES TO FINANCIAL STATEMENTS**

III. Distributions of Income:

The Board has made distributions since inception as follows:

	<u>Current Year</u>	<u>Total to Date</u>
100% Town of Marshville General Fund	\$ -0-	\$ -0-

State law [G. S. 18B-805(e)] requires that the minimum distribution set aside in (c)(1) and any profit remaining after deducting amounts required for law enforcement and alcohol education and retaining proper working capital, be paid quarterly to the Town.

Law Enforcement Expenses:

The Board is required by law to expend at least 5% of its profits for law enforcement and not less than 7% for alcohol education. Profits are defined by law for these calculations as changes in net position before law enforcement and educational expenses, less the 3½% markup provided in G. S. 18B-804(b)(5) and the bottle charge provided for in G. S. 18B-804(b)(6b).

	<u>2020</u>
Profit before distribution	\$ 34,310
Less: 3.5% tax and bottle charge Profit subject to expense percentages	30,721
	<u>\$ 3,589</u>
Law enforcement expenditures	<u>\$ 179</u>
Actual percentage of profit	5.00%
Provision for alcohol education and rehabilitation	<u>\$ 251</u>
Actual percentage of profit	7.00%

**MARSHVILLE ABC BOARD**  
**(A Component Unit of the Town of Marshville)**

**NOTES TO FINANCIAL STATEMENTS**

**IV. Disbursement of Taxes Included in Selling Price:**

A state excise tax at the rate of 30% on the retail (net sales) price is charged monthly on liquor sales (excluding wine sales). Transactions for this account for the year are summarized as follows:

Taxes payable July 1, 2019	\$ 14,557
Taxes collected during the year	230,558
Taxes remitted to Department of Revenue	<u>(222,256)</u>
Taxes payable June 30, 2020	\$ 22,859

The excise tax is computed in accordance with G. S. 18B-805(i).

The accrued North Carolina excise tax at June 30, 2020 was remitted to the North Carolina Department of Revenue on July 16, 2020.

A bottle charge of 1¢ on each bottle containing 50 milliliters or less and 5¢ on each bottle containing more than 50 milliliters is collected and distributed monthly to the County Commissioners for alcohol education and rehabilitation. For the fiscal year ended June 30, 2020, payments to the County were based on the following bottle sales:

Regular bottles	66,570@ 5¢	\$ 3,329
Mixed beverage bottles	234@ 5¢	12
Miniature bottles	46,855@ 1¢	<u>469</u>
Total payment for the year		\$ <u>3,810</u>

A "mixed beverage tax" at the rate of \$20 per 4 liters is charged on the sale of liquor to be resold as mixed beverages. One-half of the mixed beverage tax is submitted monthly to the Department of Revenue. 5% of the mixed beverage tax is submitted monthly to the Department of Human Resources.

The mixed beverage tax for the fiscal year ended June 30, 2020 was:

Department of Revenue (50%)	\$ 521
Department of Human Resources (5%)	52
Profit retained (45%)	<u>469</u>
Total	\$ <u>1,042</u>

**VIII. Surcharge Collected:**

The total amount of surcharge collected for the fiscal year was \$7,288. The current rate is \$1.15 per case.

**IX. Liquor Sales Tax:**

The total amount of sales tax collected by the Board and remitted to the Department of Revenue for the fiscal year was \$72,792. The current sales tax rate is 7%.

**MARSHVILLE ABC BOARD**  
**(A Component Unit of the Town of Marshville)**

**NOTES TO FINANCIAL STATEMENTS**

**X. Retail Outlets:**

The Board operated with one retail outlet:

201 W Main Street, Marshville, North Carolina

Gross Sales	\$ 1,041,851	Change in Net Position Before Profit Distributions	\$ 34,310
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**XI. Working Capital:**

The Board is required by the Alcoholic Beverage Control Commission Rule [.0902] to set its working capital requirements at not less than two weeks' average gross sales of the last fiscal year. (Gross sales are gross receipts from the sale of alcoholic beverages less distributions as defined in G. S. 18B-805(b)(2), (3), and (4)).

The Board's position on this requirement is as follows:

Minimum amount	\$ 40,071
Actual amount	\$ 11,417

The Board has not met the minimum amount of working capital.

**XII. Risk Management:**

The Board is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The Board has commercial property, general liability, workmen's compensation, and employee health coverage. The Board also has liquor legal liability.

There have been no significant reductions in insurance coverage from coverage in the prior year, and settled claims have not exceeded coverage in any of the past three fiscal years.

In accordance with G. S. 18B-700(i) and G. S. 18B-803(b) and (c), each Board member and the employees designated as the general manager and finance officer are bonded in the amount of \$50,000 secured by a corporate surety.

**XIII. Subsequent Events:**

The Board's management has evaluated all subsequent events through September 25, 2020, the date the financial statements were available to be issued.

In January 2020, the World Health Organization declared the outbreak of a novel coronavirus (COVID-19) as a "Public Health Emergency of International Concern", which continues to spread throughout the world and has adversely impacted global commercial activity and contributed to significant declines and volatility in financial markets. The coronavirus outbreak and government responses are creating disruption in global supply chains and adversely impacting many industries. The outbreak could have a continued material adverse impact on economic and market conditions and trigger a period of global economic slowdown. The rapid development and fluidity of this situation precludes any prediction as to the ultimate material adverse impact of the coronavirus outbreak. The Board was deemed an essential business. The outbreak presents uncertainty and risk with respect to the Board and its ability to carry out its activities which could impact its financial results.

Marshville ABC Board  
Schedule of Expense by Store  
For the Years Ended June 30, 2020 and 2019

	2020	2019
Salaries	\$ 120,001	\$ 86,853
Rent	24,000	20,000
Payroll taxes	10,438	7,869
Utilities	7,385	5,498
Insurance	4,751	4,399
Store supplies	3,199	3,075
Security system	2,000	1,217
Repairs	1,905	2,195
Computer and internet	981	602
Contract labor	968	1,942
Telephone	465	300
Uniforms	489	1,229
Moving expense	-	624
Other	-	48
	<u>\$ 176,582</u>	<u>\$ 135,851</u>

**Marshville ABC Board**  
**Schedule of Administrative Expenses**  
**For the Years Ended June 30, 2020 and 2019**

	2020	2019
Bank fees	\$ 12,933	\$ 4,497
Professional	7,379	10,257
Office supplies	1,700	4,160
Travel	644	1,335
Postage and delivery	495	275
Board expenses	150	364
Employee health	-	2,538
Loan fees	-	1,076
	<hr/>	<hr/>
	\$ 23,301	\$ 24,502
	<hr/>	<hr/>

Marshville ABC Board  
(A component unit of the Town of Marshville)  
Statement of Revenues and Expenditures - Budget and Actual  
For the Year Ended June 30, 2020

	Original budget	Final budget	Variance Positive (Negative)
<b><u>Operating Revenues</u></b>			
Liquor Sales - Regular			\$ 1,038,546
Mixed Beverage Sales			3,877
Wine Sales			-
Total Gross Sales	\$ 900,000	\$ 900,000	1,042,423 \$ 142,423
<b><u>Deduct Taxes on Gross Sales</u></b>			
State Excise Tax			230,558
Mixed Beverage Tax (Dept of Revenue)			521
Mixed Beverage Tax (DHHS)			52
Rehabilitaion Tax			3,809
Wine Sales Tax			-
Total Taxes	207,000	207,000	234,940 (27,940)
<b><u>Net Sales</u></b>			807,483
<b><u>Deduct Cost of Sales</u></b>			
Cost of Liquor Sold			555,875
Cost of Wine Sold			-
	477,000	477,000	555,875 (78,875)
<b><u>Gross Profit on Sales</u></b>	216,000	216,000	251,608 (35,608)
<b><u>Deduct Operating Expenses</u></b>			
Salaries			120,001
Rent			24,000
Bank fees			12,933
Payroll taxes			10,438
Utilities			7,385
Professional			7,379
Insurance			4,751
Store supplies			3,199
Security system			2,000
Repairs			1,905
Office supplies			1,700
Computer and internet			981
Contract labor			968
Travel			644
Postage and delivery			495
Uniforms			489
Telephone			465
Board expenses			150
Other			-
Total operating expenses	164,900	164,900	199,883 (34,983)
<b><u>Income From Operations</u></b>	51,100	51,100	51,725 625

Marshville ABC Board  
(A component unit of the Town of Marshville)  
Statement of Revenues and Expenditures - Budget and Actual  
For the Year Ended June 30, 2019

	Original budget	Final budget		Variance Positive (Negative)
<u>Other Financing sources (uses)</u>				
Proceeds from long-term debt	\$ -	\$ -	\$ 19,999	\$ 19,999
Payments on long term debt      Principal	(35,100)	(35,100)	(36,277)	(1,177)
Payments on long term debt      Interest	(11,000)	(11,000)	(10,895)	105
Acquisition of fixed assets	(5,000)	(5,000)	(4,376)	624
 Total Budgetary income (expenditures)	 (51,100)	 (51,100)	 (31,549)	 19,551
<u>Change in Net Position Before Distributions</u>	<u>-</u>	<u>-</u>	<u>20,176</u>	<u>20,177</u>
 Ded Law Enforcement			-	
Alcohol Education			-	
			-	
<u>Change in Net Position Before Profit Distributions</u>	<u>-</u>	<u>-</u>	<u>20,176</u>	<u>20,177</u>
 <u>Profit Distributions</u>				
Town of Marshville			-	
Union County			-	
Total Profit Distributions	-	-	-	
<u>Revenues over expenditures and other financing (uses)</u>	<u>\$ -</u>	<u>\$ -</u>	<u>20,176</u>	<u>\$ 20,177</u>
 Reconciliation from budgetary basis (modified accrual) to full accrual				
Reconciling items:				
Depreciation			(6,521)	
Proceeds from long-term debt			(19,999)	
Payment on long-term debt - principal			36,277	
Acquisition of fixed assets			4,376	
			<u>\$ 34,309</u>	